

Malaysia's Emerging Trends in Data Center Technology: Identifying Tomorrow's Hotspots



Billy Lee Kok Chi, Chairman & CEO of CSF ADVISERS SDN BHD



Classification of Data Centre Types

DC CLASSIFICATION	HYPERSCALE	WHOLESALE	COLOCATION	INTERCONNECTION
Tenant Size	Largest	Large	Smaller	Smallest
Tenant Space Requirement	>100,000 sq. ft.	> 5,000 sq. ft.	< 200 Racks	<100 Racks
Tenant IT Power Requirement	>10MW	>2MW	<2MW	<1MW
Lease Term	>15 years	3 to 15 years	<3 years	<2 years
Typical Tenants (Examples)	OTT/Cloud	Google, Microsoft, Amazon, Alibaba	Maybank, Petronas, MISC	Time, Maxis, Digi, TM, Akamai, Netflix
Type of Provider	Self ownership	Bridge DC, YTL, Yondr, GDS	VADS, NTT, Heitech, MAMPU	CSF TelcoHub I, AIMS KL
Typical Facility Power	>50MW	>40MW	<40MW	<20MW
Land Requirement	>15 acres	>5 acres	<5 acres	<2 acres
Connectivity Requirement	Dark Fibre, DWDM,	Dark Fibre, DWDM	Bandwidth, IPLC, ME, IEPL	Dark Fiber, DWDM, Bandwidth, IPLC, ME, IEPL
Bandwidth requirement	>IT	>100G	100M-100G	۶IT

ESF

Wholesale / Hyperscale DC





CSF TelcoHub 5 (Client Project - Wholesale)



Location TBA Gross floor area Approximately 300,000ft² Net Data Center floor area Approximately 150,000 ft² Raised floor load 20kN/m² in data centre area Raised floor 1000mm/Optional Power capacity 100MW **Electrical services** High Tension & Low Voltage Multiple back-up power generation Power back-up Uninterruptible Power N+1 with 10/15 minutes battery Supply reserve Average 25kW/Rack Rack density Cooling system Water-chilled systems Fire suppression system **Clean Agent** Other Data cabling and management **Multiple Main Distribution Frame** facilities Security access controls and intrusion alarms

CSF Role: Design and Consult

CSF TelcoHub 5, TBA

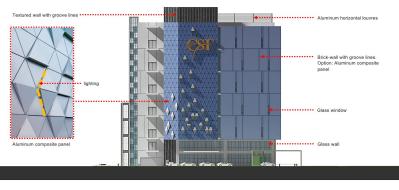




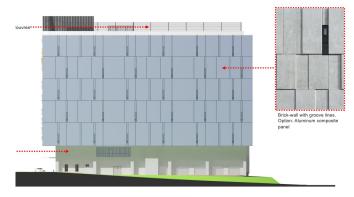
Colocation Data Center

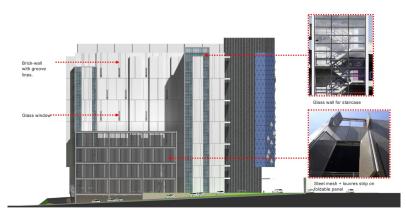






FRONT ELEVATION





RIGHT ELEVATION

LEFT ELEVATION



CSF TelcoHub 2 (Client Project - Colocation)



CSF TelcoHub 2, TBA



Tier Certification of

Design Documents

FACILIT Company Data Center 30 January 201 UPTIME INSTITUTE C

Tier Certification of Constructed Facility Location TBA Approximately 200,000ft² Gross floor area Net Data Center floor area Approximately 80,000 ft² Raised floor load 20kN/m² in data centre area Raised floor 1000mm / Optional Power capacity P1: 20MW P2:20MW High Tension & Low Voltage Electrical services Power back-up Multiple back-up power generation Uninterruptible Power 2N with 10/15 minutes battery Supply reserve Rack density Average 20kW/Rack Cooling system Water-chilled systems Fire suppression system Clean Agent Data cabling and management Other **Multiple Main Distribution Frame** facilities Security access controls and intrusion alarms

CSF Role: Design



Interconnect DC (CSF CX1/TelcoHub1 Annex Block)



CSF TelcoHub 1, 4Q 2025





Tier Certification of Design Documents Tier Certification of Constructed Facility

Location	Cyberjaya, Greater KL.
Gross floor area	200,000ft ² (existing 100K)
Net Data Center floor area	90,000 ft ^{2 (existing 45K)}
Raised floor load	25kN/m ² in data centre area
Raised floor	1000mm/Optional
Power capacity	22MW
Electrical services	High Tension & Low Voltage
Power back-up	Multiple back-up power generation
Uninterruptible Power Supply	N+1 with 15 minutes battery reserve
Rack density	20kW/Rack to Max 200kW/Rack
Cooling system	Immersion Cooling, Liquid Cooling, Water and Air-Cooled Chiller Systems
Fire suppression system	Clean Agent
Other	Data cabling and management Multiple Main Distribution Frame facilities Security access controls and intrusion alarms

CSF Role: Design, Build, Develop, Construct, Operate and Maintenance

Research Methodology

01

02

03

04

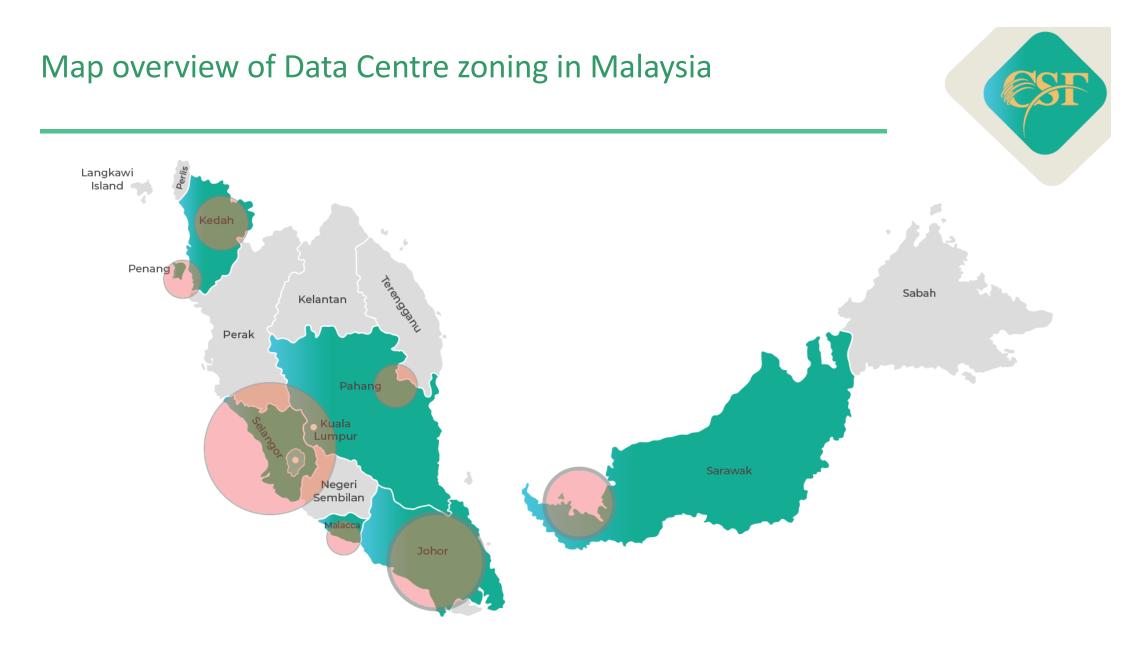
Data is collected from public news, websites, and through virtual or physical site verification.

Data classification is determined through discussions with various third-party industrial sources.

Exclusions include non-purposebuilt data centre developments, except for interconnect DC.

Exclusion of in-house enterprise data centers, telecom exchanges.





Overview of Total Count of Data Centre Development in Malaysia



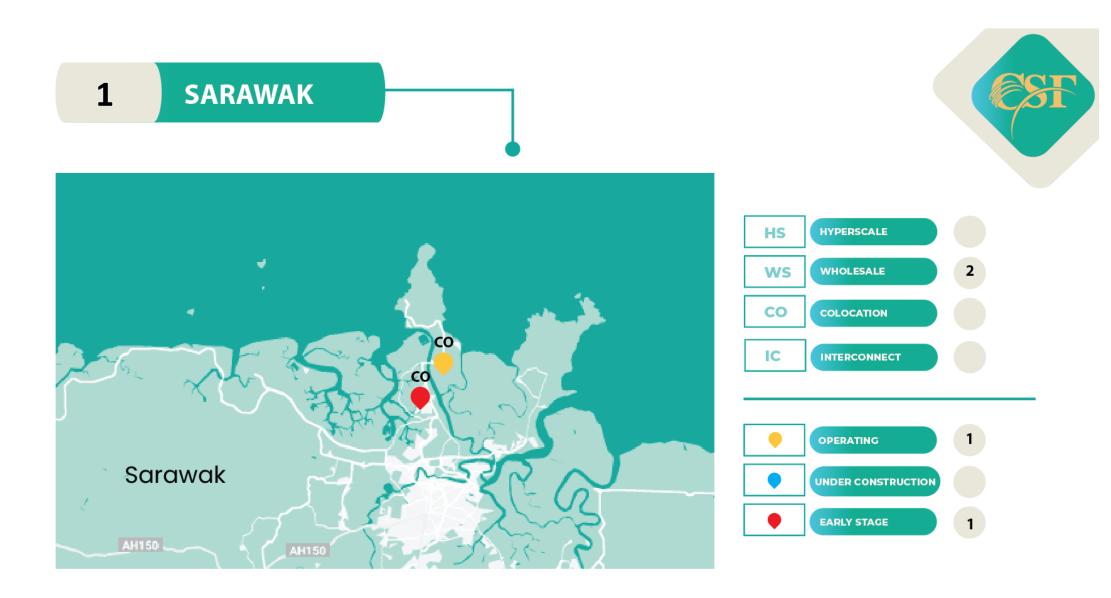
TYPE	EARLY STAGE		UNDER CONSTRUCTION		OPERATING		TOTAL	
	2023	2024	2023	2024	2023	2024	2023	2024
INTERCONNECT	3	1	ο	2	4	4	7	7
COLOCATION	7	12	4	3	11	14	22	29
WHOLESALE	12	15	5	8	3	7	20	30
H Y P E R S C A L E	2	7	1	0	0	1	3	8
	24	35	10	13	18	26	52	74

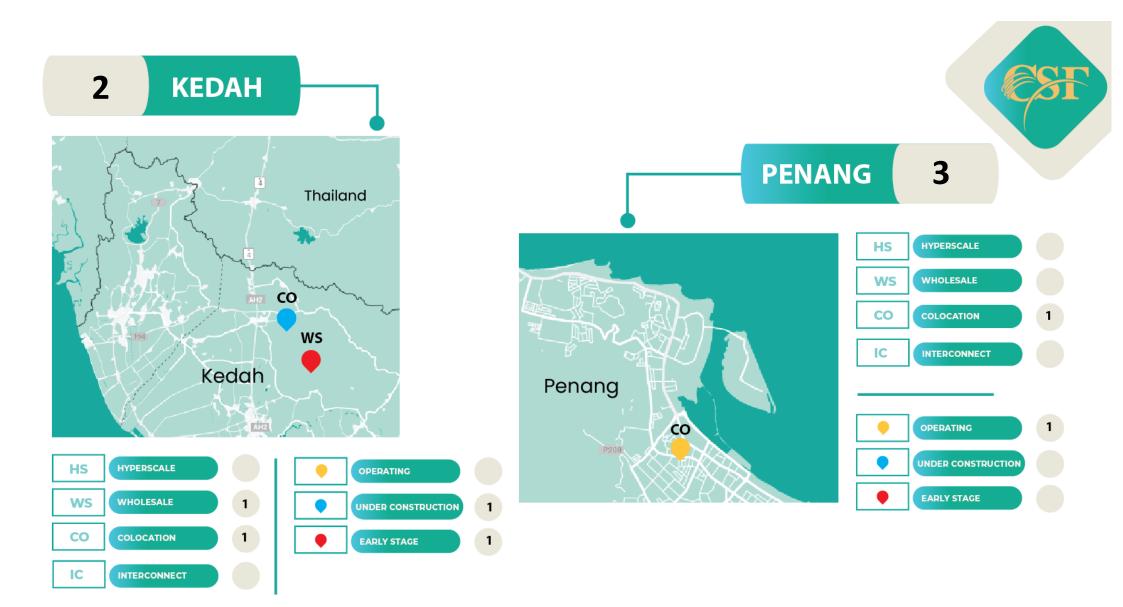
2023= 52 | 2024= 74

Status Transitions Progress from 2023 to 2024

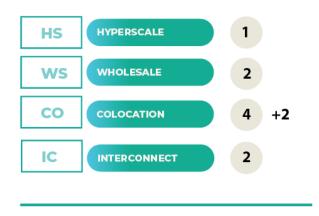
LOCATION	TRANSITION	NEW EARLY STAGE	EARLY STAGE > CONSTRUCTION	CONSTRUCTION >
JOHOR	INTER		1	
	COLO	2	1	
	WS	5	4	3
	HS	3		
KL	COLO			2
	WS		1	
CYBER	COLO	4	1	2
	WS	1	1	2
	HS			1
SELANGOR	COLO	1		
(BANGI &	HS	2		
NILAI)				



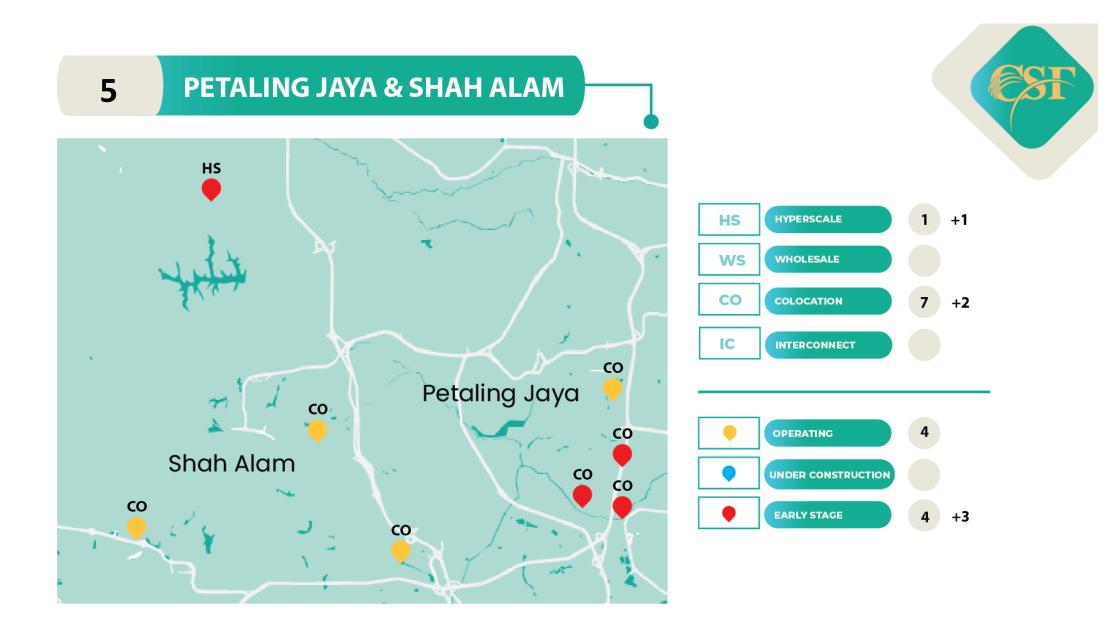


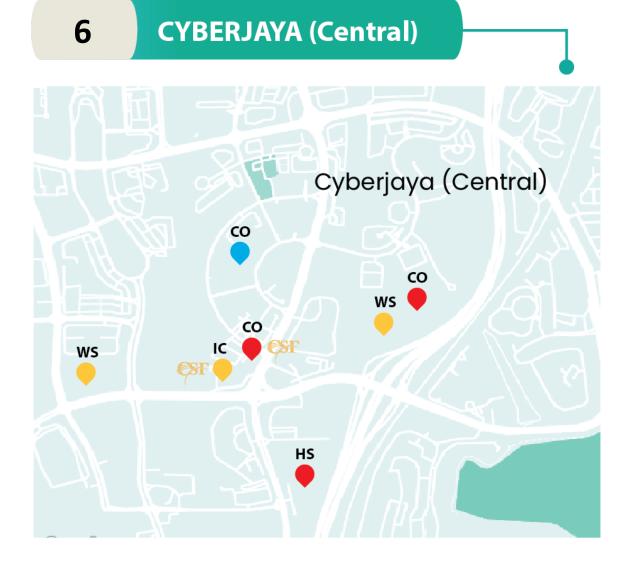


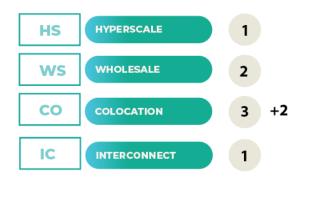




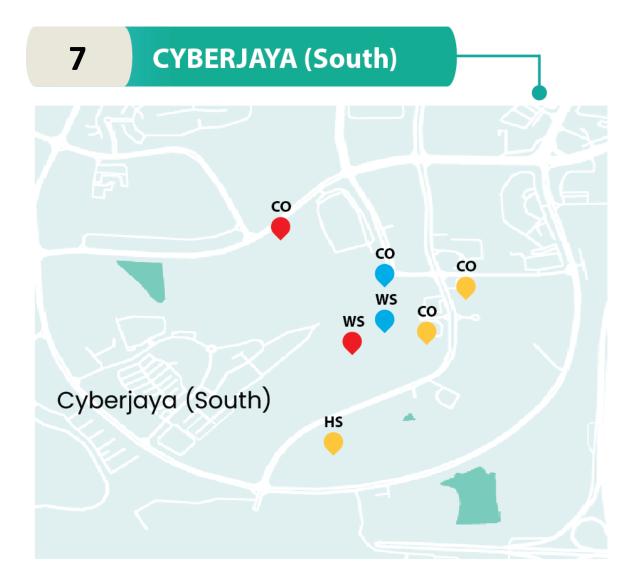


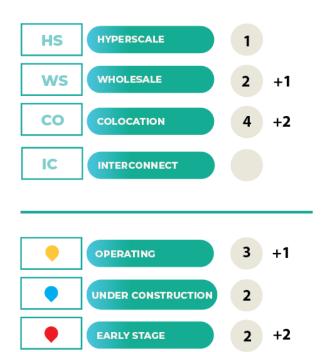




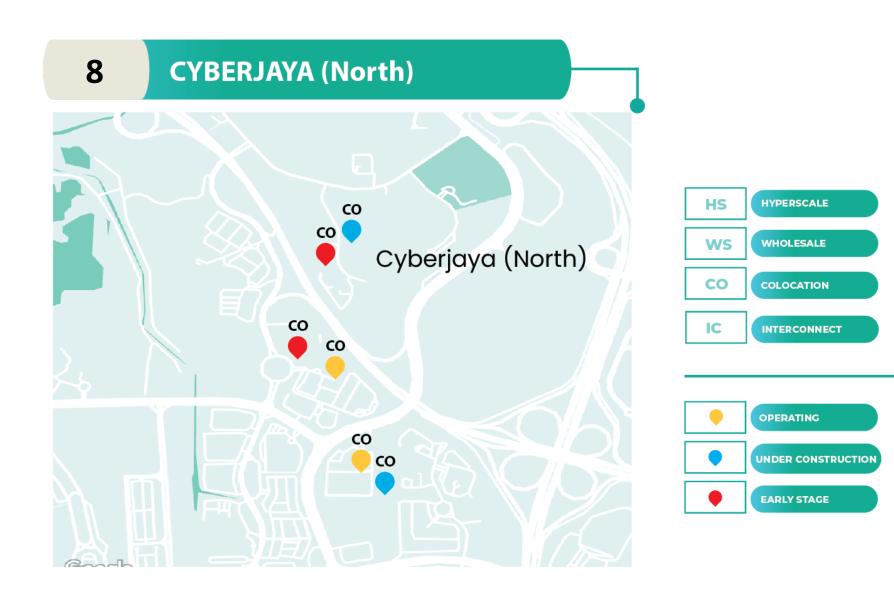






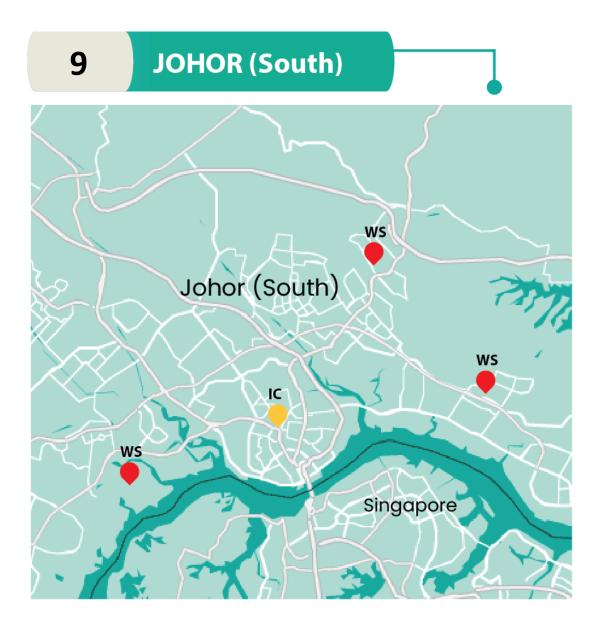


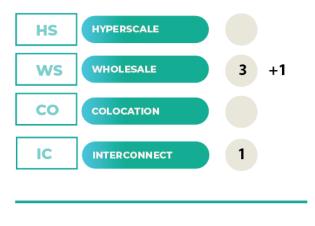




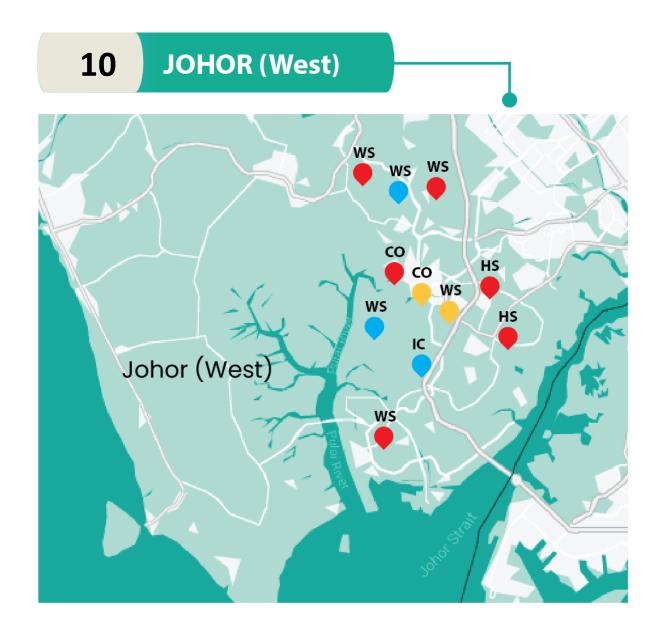
2 +1

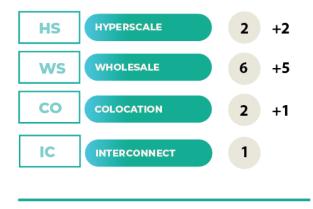
+1





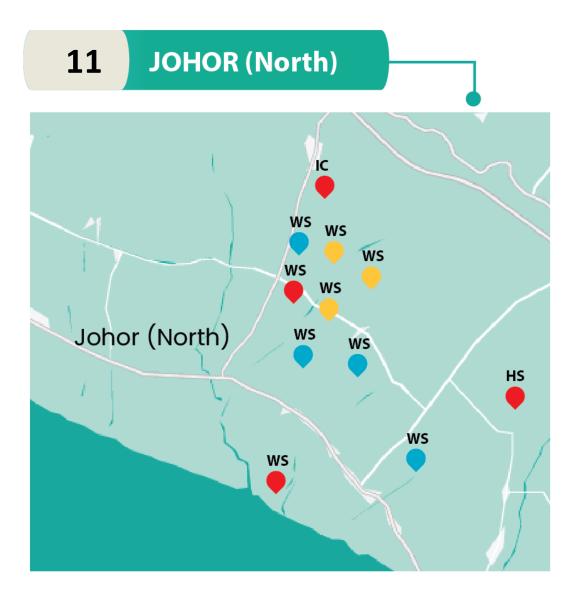




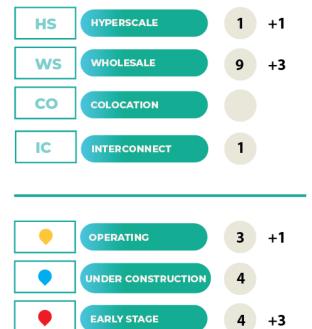




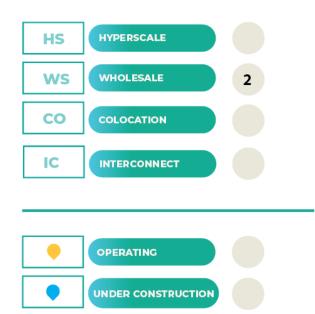








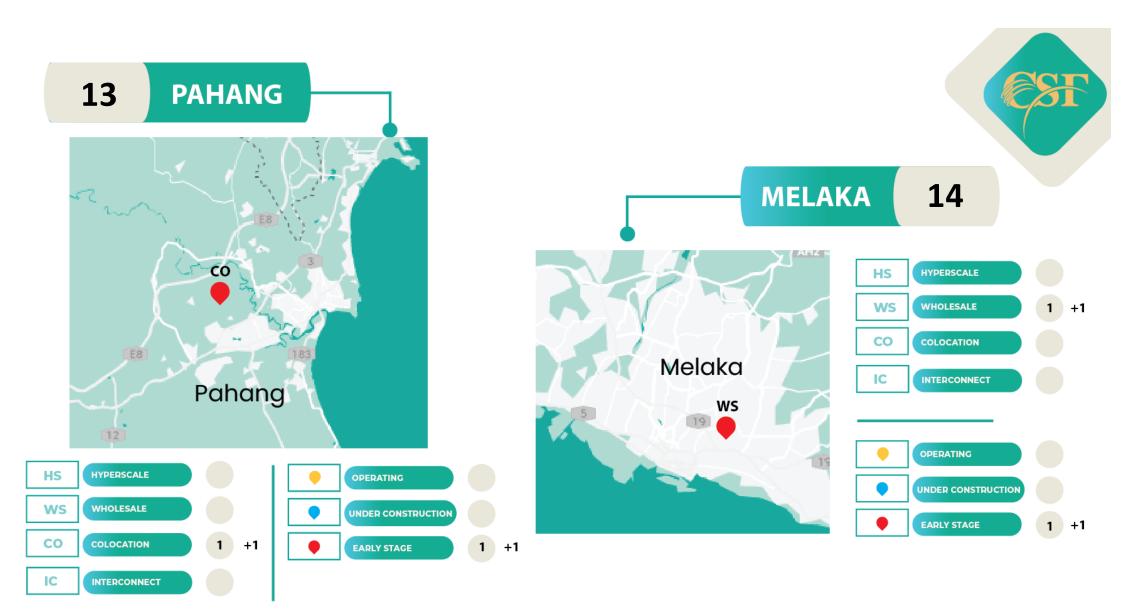




EARLY STAGE

BANGI & NILAI





Key Takeaways

01

There has been substantial growth in both the central and southern regions, with the southern region experiencing nearly twice as much development

02 The wholesale data centre sector dominates the southern region

Hyperscale expanded its footprint
from the central region last year to
the southern region.

Dark fibre is no longer the primary
site selection criterion; availability of
power now carries more weight.

The new developments in the
northern region could lead to a shift
in the dynamics of traffic both locally
and regionally

East Malaysia is experiencing significant
interest in new developments, but many
projects have yet to be finalized

To support the growth requirements of new developments in the northern, east coast, central, and southern regions, new subsea cable landings should be developed.



Thank you



Developers and Operators of 5 Star Data Centre Facilities

Complete Secure Facilities for maximum availability

